

## Holston Camp & Retreat Center 2024 Budget

Revenue	2024 Budget	% of Budget	Comments
Program Revenue	\$239,095.00	42.2%	Resident and Day Camp Revenue
Retreat and Group Income	\$300,000.00	52.9%	All other facility use income (retreats, ski season rentals, etc.)
Upper Meadows Income--Net	\$14,900.00	2.6%	Includes land rental and reimbursements (net)
Other Income	\$13,250.00	2.3%	This category includes sales tax reimbursement, interest income, camp store revenue, etc.
<b>Total</b>	<b>\$567,245.00</b>	<b>100.0%</b>	

### Expenses

Service Expenses	\$183,500.00	24.7%	Include both camp and retreat expenses, excluding seasonal staff
Upper Meadows expenses	\$0.00	0.0%	Expenses are included in net UM income
Administration Exp	\$46,692.00	6.3%	Includes Office Supplies, software, etc.
Facility Expenses	\$131,500.00	17.7%	Includes Housekeeping, Utilities, Maintenance and insurance
Staff Expenses	\$380,576.00	51.3%	Includes 5 Year-round staff salary and health benefits as well as seasonal staff
<b>Total</b>	<b>\$742,268.00</b>	<b>100.0%</b>	

**Net Operating Revenue      (\$175,023.00)**

**Gifts and Donations            \$175,023.00**

Legacy Gifts			Legacy Gifts are non-repeated single gifts, generally from estates or trusts. The intent would be to use these gifts towards the building of the Center Endowment Fund. Such gifts are not budgeted
Individual/Church/Civic Gifts	\$125,023.00		These gifts may be repeated annually (no guarantee). These gifts would be used to help cover the net operating revenue deficit.
Grants (restricted and unrestricted)	\$50,000.00		Grants may be restricted (i.e., designated for a particular purpose) or unrestricted (to be used as the BOD sees fit)

**Total Net Revenue                    \$0.00**